

### **Tourism Indicators**

% Change 2017/2018			1st Quarte	r		2nd Quarte	er		3rd Quarte	r		4th Qua	arter	
<ul> <li>= Not open / operating</li> <li>N/A = Not available</li> <li>** = Data not comparable</li> </ul>	YTD	rep.	88	Ma <sub>r</sub>	A. A.	Tem 1	, which is a second of the sec	ĮĮ.	A QU	y gg	ું હ	5	,	° 0
Traffic														
Bridge	0.7%	-3.7%	8.8%	0.7%	-1.8%	1.2%	0.5%	-1.1%	2.5%					
Air	-1.0%	-5.3%	5.1%	-7.2%	-3.0%	11.2%	-0.5%	-2.6%	-3.0%					
Ferry	2.6%	~	~	~	~	18.2%	-0.4%	1.0%	1.9%					
Cruise Ships (Charlottetown)	-0.5%	~	~	~	~	-0.8%	-16.8%	75.8%	-34.0%					
Motorcoach	-4.0%	111.1%	622.6%	**	3.2%	-10.1%	19.2%	-20.6%	-2.8%					
Tourism PEI Website Activity														
English Website	-8.4%	-5.5%	-15.9%	-12.9%	-19.6%	-0.8%	-6.6%	-7.4%	-5.2%					
French Website	-13.3%	-2.3%	-2.9%	-7.4%	-42.5%	-3.1%	-15.7%	-8.1%	-11.7%					
Visitor Information Centres / Destination Centres														
Total Parties Counselled	-0.6%	147.1%	184.2%	80.5%	50.5%	-0.8%	-2.2%	-4.2%	0.8%					
Golf PEI														
Non-Member Rounds	-1.4%	~	~	~	-70.5%	12.1%	-0.4%	-6.5%	2.4%					
Parks Canada														
PEI National Park	17.9%	8.6%	31.4%	-21.7%	4.1%	1.5%	36.1%	24.9%	11.6%					
Green Gables	-22.8%	~	~	~	-67.4%	-16.6%	-17.4%	-24.3%	-23.8%					
Provincial Heritage Sites														
Orwell	27.1%	~	~	~	~	-18.6%	120.8%	8.0%	4.7%					
Beaconsfield	47.9%	870.6%	91.8%	309.2%	52.3%	58.2%	45.5%	37.9%	33.1%					
Eptek	-17.4%	14.2%	91.4%	-27.8%	-22.6%	22.4%	-33.6%	-26.8%	-24.9%					
Acadian Museum	-8.9%	-36.1%	-2.4%	-17.1%	-50.5%	65.6%	19.7%	-25.4%	-0.4%					
Elmira	-19.4%	~	~	~	~	17.2%	-25.2%	-19.1%	-20.3%					
Basin Head	-24.7%	~	~	~	~	~	-31.0%	-24.9%	-23.2%					
Green Park	-11.7%	~	~	~	~	~	-13.7%	-7.2%	-14.4%					
Total Visitors	-6.2%	59.5%	85.0%	19.7%	-14.5%	33.6%	12.3%	-13.2%	-11.4%					



## **Tourism Indicators**

									August 2016						
Actuals 2018			1st Quarte	r		2nd Quarte	er		3rd Quarte	r	4th Quarter				
<ul> <li>= Not open / operating</li> <li>N/A = Not available</li> <li>** = Data not comparable</li> </ul>	YTD	rep.	\ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \	Mat.	Å, Q	150M	la l	Tag	And Que	, s	ŏ	څخ		,	
Traffic															
Cruise Ships (Charlottetown)	52909	~	~	~	~	9268	9477	20399	13765						
Motorcoach	19208	76	224	12	65	487	4848	6019	7477						
Tourism PEI Website Activity															
English Website	1,733,545	122,154	111,117	147,092	172,195	246,072	265,716	376,441	292,758						
French Website	230,823	11,991	11,977	17,780	20,804	37,067	35,807	56,908	38,489						
Visitor Information Centres / Destination Centres															
Total Parties Counselled	95,084	378	378	482	882	4,149	15,469	35,026	38,320						
Golf PEI															
Non-Member Rounds	97,263	~	~	~	370	7,602	22,597	30,055	36,639						
Parks Canada															
PEI National Park	640,030	12,772	11,851	9,816	20,937	38,676	102,967	220,915	222,096						
Green Gables	148,999	~	~	~	109	7,867	23,421	55,373	62,229						
Provincial Heritage Sites															
Orwell	9,845	~	~	~	~	272	3,254	3,242	3,077						
Beaconsfield	12,399	330	374	491	370	1,150	1,717	3,832	4,135						
Eptek	7,706	548	708	460	606	601	734	1,960	2,089						
Acadian Museum	5,234	39	41	102	136	366	771	1,743	2,036						
Elmira	4,758	~	~	~	~	143	379	2,039	2,197						
Basin Head	19,746	~	~	~	~	~	1,893	8,842	9,011						
Green Park	4,374	~	~	~	~	~	525	1,687	2,162						
Total Visitors	64,062	917	1,123	1,053	1,112	2,532	9,273	23,345	24,707						



## Occupancy - Fixed Roof

% Change 2017/2018			1st Quarte	r		2nd Quarte	r		3rd Quarte	r			4th Qua	ter	
Fixed Roof Accommodation	YTD	res ,	\\ \\ \\ \\ \\ \\ \\ \\ \\ \\ \\ \\ \\	/ wew	A <sub>Q</sub>	Now Now	Ž <sub>u</sub>	Ing.	Aug Aug	\ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \	/	o <sup>č</sup>	Wo.		Q <sup>S</sup>
Total Operations Open		152	155	161	181	542	1,245	1,441	1,455						
% Change		18.8%	18.3%	21.1%	18.3%	9.9%	11.0%	12.6%	12.1%						
Total Room-nights Available	988,600	73,313	66,671	74,791	71,553	121,859	180,718	201,393	198,302						
% Change	2.3%	3.1%	3.0%	3.6%	-1.5%	0.2%	3.8%	3.3%	1.5%						
Total Room-nights Sold (RNS)	492,647	18,067	19,325	18,426	22,192	41,090	75,135	143,378	155,034						
% Change	-2.2%	0.0%	-2.7%	1.1%	-1.1%	8.3%	-3.8%	-3.8%	-3.1%						
Occupancy Rate	49.8%	24.6%	29.0%	24.6%	31.0%	33.7%	41.6%	71.2%	78.2%						
% Point Change	-2.3%	-0.8%	-1.7%	-0.6%	0.1%	2.5%	-3.3%	-5.3%	-3.7%						
BY REGION															
North Cape Coastal Drive															
Occupancy Rate	38.4%	21.7%	30.4%	25.8%	25.4%	24.4%	30.9%	58.3%	68.8%						
% Point Change	-2.7%	-1.6%	1.6%	0.5%	2.2%	-3.6%	-4.0%	-7.8%	-5.9%						
Room-nights Sold (RNS)	69,816	4,169	5,378	5,061	4,310	5,685	8,312	16,926	19,975						
% Change	-4.7%	-3.4%	11.3%	6.9%	0.5%	-13.6%	-9.2%	-8.3%	-4.5%						
Summerside Area (1)															
Occupancy Rate	41.9%	26.5%	36.8%	29.9%	31.2%	29.8%	33.2%	62.4%	71.5%						
% Point Change	-2.0%	-1.2%	6.1%	3.2%	3.8%	-5.0%	-6.7%	-7.6%	-6.0%						
Room-nights Sold (RNS)	52,602	3,815	4,775	4,311	3,700	4,953	5,866	11,701	13,481						
% Change	-5.4%	-2.4%	22.4%	13.4%	-4.6%	-17.4%	-16.5%	-9.0%	-5.5%						
Green Gables Shore															
Occupancy Rate	57.6%	0.5%	1.5%	3.5%	6.1%	14.3%	33.5%	76.0%	81.3%						
% Point Change	-0.7%	-6.5%	-3.2%	0.1%	3.5%	0.0%	0.2%	-4.0%	-3.1%						
Room-nights Sold (RNS)	127,097	10	28	72	132	3,149	19,380	50,654	53,672						
% Change	-1.6%	-95.6%	-80.0%	-35.7%	26.9%	-3.3%	6.1%	-2.8%	-2.3%						
Red Sands															
Occupancy Rate	40.4%	3.9%	5.1%	5.4%	4.7%	7.4%	22.7%	67.8%	71.4%						
% Point Change	-1.0%	1.5%	-0.1%	1.3%	0.5%	1.0%	-4.0%	-1.2%	-1.7%						
Room-nights Sold (RNS)	16,255	76	90	104	124	305	1,842	6,739	6,975						
% Change	-0.3%	55.1%	-5.3%	22.4%	8.8%	15.5%	-5.5%	4.3%	-4.3%						



## Occupancy - Fixed Roof

August 2018

% Change 2017/2018			1st Quarte	r		2nd Quarte	er		3rd Quarte	r	4th Quarter				
Fixed Roof Accommodation	YTD	ng.	Å,	No.	A A A	Tom Tom	du,	In <sub>S</sub>	A. O. A.	, og	ŏ	**************************************	, so		
Charlottetown			,	,		,			,			,			
Occupancy Rate	52.8%	28.8%	32.0%	26.7%	36.7%	49.8%	59.9%	76.7%	84.7%						
% Point Change	-2.9%	-1.1%	-4.0%	-1.9%	-2.9%	5.7%	-7.3%	-5.6%	-3.2%						
Room-nights Sold (RNS)	232,965	13,513	13,598	12,819	17,060	29,845	38,166	52,079	55,885						
% Change	-1.1%	2.7%	-5.7%	0.2%	-2.1%	14.5%	-8.5%	-2.7%	-1.2%						
Points East															
Occupancy Rate	44.5%	9.4%	8.0%	11.6%	17.1%	16.9%	30.8%	60.8%	67.3%						
% Point Change	-2.7%	-0.3%	-3.5%	-3.3%	2.5%	2.3%	0.9%	-6.4%	-5.0%						
Room-nights Sold (RNS)	46,514	299	231	370	566	2,106	7,435	16,980	18,527						
% Change	-5.6%	-5.7%	-35.7%	-27.0%	12.1%	19.2%	5.3%	-8.2%	-8.6%						

(1) The Summerside Area is the gateway to the North Cape Coastal Drive and the Summerside statistics have been profiled so they can be interpreted as a separate region or part of the North Cape Coastal Drive.



# Occupancy - Fixed Roof

% Change 2017/2018			1st Quarte	r		2nd Quarte	er		3rd Quarte	r		4th	Quarter		
Fixed Roof Accommodation	YTD	rb'	\\ \\ \\ \\ \\ \\ \\ \\ \\ \\ \\ \\ \\	Ma <sub>r</sub>	A <sub>Q</sub> A	/ New	Jan Jan	III,	A QU	\  \  \  \  \  \  \  \  \  \  \  \  \	c	* /	<b>4</b> 0	\ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \	
BY TYPE												,	·		
Hotels/Motels/Resorts															
Occupancy Rate	49.7%	27.2%	32.3%	26.9%	34.3%	40.9%	50.5%	72.6%	80.4%						
% Point Change	-1.7%	-0.1%	-1.0%	-0.3%	0.7%	5.2%	-3.4%	-5.8%	-5.8%						
Room-nights Sold (RNS)	301,572	16,670	17,802	16,605	19,892	32,935	47,301	72,080	78,287						
% Change	-3.8%	0.6%	-2.8%	0.0%	-2.0%	10.2%	-6.4%	-6.7%	-6.8%						
Inns															
Occupancy Rate	58.2%	40.8%	49.5%	40.3%	40.3%	37.9%	48.2%	77.2%	74.7%						
% Point Change	-4.3%	0.9%	6.0%	-1.6%	-1.2%	-5.6%	-4.0%	1.0%	-13.2%						
Room-nights Sold (RNS)	19,376	670	735	662	701	1,653	3,607	5,765	5,583						
% Change	-8.9%	-11.1%	-1.1%	-16.5%	-7.6%	-5.9%	-4.6%	-2.0%	-17.8%						
Cabins/Cottages															
Occupancy Rate	53.2%	10.4%	11.6%	13.6%	15.0%	15.6%	28.3%	71.4%	77.4%						
% Point Change	-2.9%	-6.4%	-3.6%	0.2%	1.7%	0.0%	-1.3%	-4.2%	-0.1%						
Room-nights Sold (RNS)	136,057	396	461	626	763	3,794	17,838	54,267	57,912						
% Change	4.6%	-8.5%	23.3%	64.7%	38.5%	11.6%	6.6%	2.7%	4.7%						
Tourist Home/B&B															
Occupancy Rate	38.7%	4.5%	5.0%	7.5%	12.6%	21.6%	39.9%	62.2%	72.6%						
% Point Change	-4.9%	-0.6%	-2.0%	0.4%	-1.2%	-2.7%	-4.8%	-8.7%	-3.0%						
Room-nights Sold (RNS)	33,457	283	289	489	794	2,649	6,197	10,517	12,239						
% Change	-9.3%	-2.7%	-20.8%	13.7%	-2.6%	-7.0%	-10.9%	-13.6%	-5.9%						
Trailer Rentals/Hostels															
Occupancy Rate	34.9%	12.9%	11.3%	11.8%	11.7%	13.8%	20.7%	44.6%	56.7%						
% Point Change	2.4%	9.7%	-3.0%	5.4%	4.4%	2.6%	6.8%	-11.4%	6.7%						
Room-nights Sold (RNS)	2,185	48	38	44	42	59	192	749	1,013						
% Change	10.5%	300.0%	-20.8%	83.3%	61.5%	-3.3%	48.8%	-7.6%	16.8%						



## Occupancy - Campground

% Change 2017/2018			1st Quarte	r		2nd Quarte	er		3rd Quart	er		4th Quai	ter	
Campground	YTD	lay.	<b>√ √ √ √ √</b>	Mos	Ap.	No.	Jan Jan	Ins.	\ \\ \\ \\ \\ \\ \\ \\ \\ \\ \\ \\ \\ \	, go	d	<sup>37</sup> / &		
Total Operations Open		~	~	~	1	25	47	50	51					
% Change		~	~	~	**	13.6%	2.2%	2.0%	-1.9%					
Total Site-nights Available	558,641	~	~	~	(2)	27,000	158,958	186,923	185,760					
% Change	-0.7%	~	~	~	(2)	16.2%	-1.9%	-0.7%	-1.8%					
Total Site-nights Sold (SNS)	296,539	~	~	~	(2)	7,518	54,734	120,144	114,143					
% Change	-1.1%	~	~	~	(2)	5.0%	1.9%	-3.1%	-0.7%					
Occupancy Rate	53.1%	~	~	~	(2)	27.8%	34.4%	64.3%	61.4%					
% Point Change	-0.2%	~	~	~	(2)	-3.0%	1.3%	-1.6%	0.7%					
North Cape Coastal Drive														
Occupancy Rate	34.6%	~	~	~	~	8.3%	15.9%	44.8%	43.7%					1
% Point Change	2.2%	~	~	~	~	2.7%	1.9%	5.2%	5.0%					1
Site-nights Sold (SNS)	23,435	~	~	~	~	250	3,068	10,178	9,939					1
% Point change	19.3%	~	~	~	~	2400.0%	35.2%	19.7%	12.0%					
Summerside Area <sup>(1)</sup>														
Occupancy Rate	56.3%	~	~	~	~	~	27.0%	69.4%	71.5%					
% Point Change	2.0%	~	~	~	~	~	-2.4%	5.0%	5.6%					
Site-nights Sold (SNS)	5,336	~	~	~	~	~	835	2,217	2,284					
% Change	7.1%	~	~	~	~	~	2.0%	7.8%	8.6%					



### Occupancy - Campground

August 2018

% Change 2017/2018			1st Quarte	r		2nd Quart	er		3rd Quarte	er		4th Quar	ter
Campground	YTD	(kg)	\\ \L_{\oldsymbol{S}}	Mar	Ap.	Mon	Sign Sign Sign Sign Sign Sign Sign Sign	Tāş	Aug.	\ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \	ŏ	, / ½	, \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \
Green Gables Shore			,	,		,	,		,			·	
Occupancy Rate	56.8%	~	~	~	~	35.0%	38.8%	67.9%	63.7%				
% Point Change	-0.2%	~	~	~	~	-0.3%	2.1%	-3.1%	0.1%				
Site-nights Sold (SNS)	208,703	~	~	~	~	5,080	40,985	84,082	78,556				
% Point change	-4.2%	~	~	~	~	0.1%	-0.9%	-6.8%	-3.2%				
Red Sands													
Occupancy Rate	44.8%	~	~	~	~	~	32.2%	49.7%	50.1%				
% Point Change	5.2%	~	~	~	~	~	3.6%	3.3%	3.4%				
Site-nights Sold (SNS)	4,825	~	~	~	~	~	991	1,909	1,925				
% Point change	2.9%	~	~	~	~	~	14.3%	9.8%	7.0%				
Charlottetown													
Occupancy Rate	59.8%	~	~	~	~	30.0%	44.0%	76.8%	71.8%				
% Point Change	0.6%	~	~	~	~	6.5%	0.7%	-1.3%	0.6%				
Site-nights Sold (SNS)	19,516	~	~	~	~	1,318	4,054	7,307	6,837				
% Point Change	1.8%	~	~	~	~	36.2%	1.7%	-1.6%	0.8%				
Points East													
Occupancy Rate	50.0%	~	~	~	(2)	17.1%	26.0%	61.6%	64.3%				
% Point Change	-0.7%	~	~	~	(2)	-7.2%	0.7%	0.8%	-0.3%				
Site-nights Sold (SNS)	40,060	~	~	~	(2)	870	5,636	16,668	16,886				
% Point change	4.2%	~	~	~	(2)	5.6%	7.5%	3.8%	3.4%				

(1) The Summerside Area is the gateway to the North Cape Coastal Drive and the Summerside statistics have been profiled so they can be interpreted as a separate region or part of the North Cape Coastal Drive. (2) April numbers added to May to protect the confidentiality of a campground operator.



# **Visitor Origins**

			1st Quarte	r		2nd Quarte	er		3rd Quarter			4th Quart	er
	YTD	Les Views	Å99	Mar	A Apr	Tem Tem	- Spr	In <sub>5</sub>	Aug	, so	o <sup>z</sup>	**************************************	Jøg J
TOTAL OVERNIGHT STAYS (ONS)	789,186	18,067	19,325	18,426	22,202	48,598	129,869	263,522	269,177				
% Change	-1.8%	~	~	~	~	7.7%	-1.5%	-3.5%	-2.1%				
ORIGIN BREAKDOWN	100%		100%			100%			100%	•			
Canada	89.8%	96.6%	95.8%	94.8%	94.2%	89.5%	87.0%	90.0%	89.3%				
United States	7.3%	2.4%	2.6%	3.6%	3.7%	5.2%	7.8%	8.0%	8.1%				
International	2.9%	1.1%	1.5%	1.7%	2.1%	5.4%	5.1%	2.0%	2.6%				
% Change 2017/2018													
CANADA ONS*	-1.5%	1.3%	-3.5%	1.2%	-0.3%	8.9%	-1.9%	-2.6%	-2.2%				
Fixed Roof - RNS*	-1.6%	1.3%	-3.5%	1.2%	-0.4%	9.8%	-4.9%	-2.2%	-3.2%				
Campground - SNS*	-1.2%	~	~	~	~	4.4%	1.6%	-3.1%	-0.9%				
New Brunswick ONS*	0.9%	8.0%	7.4%	11.3%	7.2%	11.5%	7.8%	-4.2%	-3.2%				
Fixed Roof - RNS*	0.7%	8.0%	7.4%	11.3%	7.1%	10.9%	3.8%	-3.4%	-7.1%				
Campground - SNS*	1.3%	~	~	~	~	27.3%	18.1%	-5.3%	3.4%				
Nova Scotia ONS*	0.4%	1.4%	-1.8%	12.1%	9.3%	5.6%	-6.4%	-2.3%	3.1%				
Fixed Roof - RNS*	-0.3%	1.4%	-1.8%	12.1%	9.3%	4.7%	-9.7%	-3.2%	1.9%				
Campground - SNS*	2.3%	~	~	~	~	30.8%	4.4%	-1.1%	5.2%				
Ontario ONS*	-5.8%	12.4%	8.3%	-5.2%	-19.3%	5.9%	-7.0%	-8.0%	-5.0%				
Fixed Roof - RNS*	-6.3%	12.4%	8.3%	-5.2%	-19.3%	6.5%	-5.8%	-8.9%	-6.5%				
Campground - SNS*	-3.9%	~	~	~	~	-5.7%	-12.2%	-5.6%	0.1%				
Prince Edward Island ONS*	0.1%	-11.6%	-21.9%	-4.8%	4.4%	3.9%	0.8%	1.6%	0.1%				
Fixed Roof - RNS*	5.7%	-11.6%	-21.9%	-4.8%	4.3%	5.5%	9.1%	28.6%	13.6%				
Campground - SNS*	-1.7%	~	~	~	~	2.5%	-0.5%	-2.5%	-2.1%				
Quebec ONS*	-2.8%	42.0%	-11.3%	2.3%	-23.9%	-1.0%	-6.8%	1.9%	-6.0%				
Fixed Roof - RNS*	-2.2%	42.0%	-11.3%	2.3%	-23.9%	-0.8%	-9.7%	2.9%	-4.1%				
Campground - SNS*	-3.5%	~	~	~	~	-6.6%	1.9%	0.9%	-8.2%				
All Other Provinces ONS*	-3.7%	-21.4%	10.1%	-23.3%	-11.0%	36.7%	-7.1%	-6.3%	-4.3%				
Fixed Roof - RNS*	-4.1%	-21.4%	10.1%	-23.3%	-11.0%	38.4%	-13.4%	-4.1%	-5.3%				
Campground - SNS*	-1.7%	~	~	~	~	7.4%	23.5%	-13.3%	0.7%				



# **Visitor Origins**



#### **Definitions**

#### **TOURISM INDICATORS**

**Bridge Traffic** - Source: Strait Crossing Bridge Limited. Data is the percentage change of the counts of vehicles with 2 axles and motorcycles leaving PEI at Confederation Bridge against the same period of last year.

Air Traffic - Source: Charlottetown Airport Authority. Data is the percentage change of the number of air passengers enplaning and deplaning at the Charlottetown Airport against the same period of last year.

Ferry Traffic - Source: Northumberland Ferries Limited. Data is the percentage change of the counts of vehicles leaving PEI via the Wood Island Ferry against the same period of last year.

Cruise Ships - Sources: Charlottetown Harbour Authority Inc / Summerside Port Corp. Data is the percentage change (and actuals) of the total number of passengers and crew on the cruise ships that visit the Historic Charlottetown Seaport / Port of Summerside against the same period of last year.

**Motorcoach** - Source: Tourism PEI. Motorcoach is the short form of "motorcoach tour", which is defined as group tours that are transported via large and well-powered bus to their destinations, itinerary activities, and back. Data is the percentage change (and actuals) of the total number of room-nights sold to motorcoach passengers against the same period of last year. *Note: Motorcoach data is not available by origin.* 

Tourism PEI Website Activity - Source: Tourism PEI. Data is the percentage change (and actual) of the total number of visits to www.tourismpei.com (English) and www.tourismpei.com/fr (French) against the same period last year This includes desktop, tablet and mobile direct access to our website and excludes access on mobile using an app.

Visitor Information Centres / Destination Centres - Source: Tourism PEI. Data is the percentage change (and actuals) of the counts of parties counselled at all Visitor Information Centres / Destination Centres against the same period of last year.

Golf PEI - Source: Golf PEI. Data is the percentage change (and actuals) of the total rounds played at all 18-hole and 9-hole courses against the same period of last year. Non-member rounds are reported.

National Parks - Source: Parks Canada. PEI National Park data is the percentage change (and actuals) of the number of person-visits <sup>(1)</sup> made to the national park. Province House and Green Gables data is the percentage change (and actuals) of the number of visitors to each historic site. <sup>(1)</sup> Person-visits: Each time a person enters the land or marine part of a reporting unit (i.e. national park or national historic site) for recreational, educational or cultural purposes during business hours. Through, local and commercial traffic are excluded. Same day re-entries and re-entries by visitors staying overnight in the reporting unit do not constitute new person-visits.

**Provincial Heritage Sites** - Source: PEI Museum. Data is the percentage change (and actuals) of the total number of visitors to each heritage site against the same period of last year.



#### **Definitions**

#### OCCUPANCY

Room-nights Sold (RNS) - The number of room-nights sold in each month. This number is calculated based on reports submitted by all licensed fixed-roof accommodations (i.e. hotels, cottages, B&Bs, etc.) in PEI and includes motorcoach figures. All RNS breakdown by province, state or country in the visitor origin section does not include motorcoach figures and is indicated by an asterick (RNS\*).

**Site-nights Sold (SNS)** - The number of site-nights sold in each month. This number is calculated based on reports submitted by all licensed campground operations in PEI and includes motorcoach figures. All SNS breakdown by province, state or country in the visitor origin section does not include motorcoach figures and is indicated by an asterick (SNS\*).

Occupancy Rate - The percentage of room-nights that are occupied (sold) out of all room-nights available in the province. This rate is based on reports submitted by all licensed fixed-roof accommodations (i.e. hotels, cottages, B&Bs, etc.) in PEI and includes motorcoach figures.

Accommodation Types - The accommodation types are grouped under the following categories: Hotels/Motels/Resorts, Inns, Cabins/Cottages (includes Cabins, Cottage, Vacation Home, Apartment, Condo), Tourist Home/B&B (includes Bed and Breakfast, Tourist Home), and Trailer Rentals/Hostels.

#### **VISITOR ORIGINS**

Overnight Stays (ONS) - The number of room-nights and site-nights sold (combined) in each month. This number is calculated based on reports submitted by all licensed fixed-roof and campground operations in PEI and includes motorcoach figures. All ONS breakdown by province, state or country does not include motorcoach figures and is indicated by an asterick (ONS\*).

Visitor Origins - The percentage change of the number of overnight stays at either fixed-roof accommodation or campground by visitors from each region against the same period of last year. The breakdown of fixed-roof accommodation and campground are also reported.

Origin Breakdown - These percentages do not include motorcoach figures.

**Current Operator Compliance Rate: 94.56%** 

Note: Monthly indicator reports are not released until 95% of the operators have submitted their occupancy data

All data subject to ongoing revisions from the various sources of data

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